Canaveral Harbor Pilots play critical role in safely navigating ships into port

By Ken Datzman

PORT CANAVERAL — Working behind the scenes at the second-busiest cruise port in the world, the highly skilled and experienced professionals of the Canaveral Harbor Pilots Association are seen as unsung heroes positioned in a unique field that requires a lot of self-confidence.

Harbor pilots, or maritime pilots, safely and efficiently move ships into port — with a small window for error — every day in all types of weather conditions and at all hours.

They are the first to board foreign vessels arriving at U.S. ports. Tens of thousands of vessels travel through Florida’s waters annually.

There are fewer than 100 harbor pilots in Florida and fewer than 1,000 across the nation. It’s a well-paying, specialized career that many people have never heard of and has not been talked about much, outside of U.S. Merchant Marine institutions, the training grounds for the industry.

Harbor pilots operate at every port in the country. Their role is more important than ever.

Cargo ships, oil tankers, and cruise ships, for instance, cannot enter Port Canaveral without the assistance of a harbor pilot, who in open seas boards the mammoth, towering vessels.

As they near, the harbor pilot “takes the conn,” or directs the movement of the ship and navigates the channels and basins of Port Canaveral.

The efforts of harbor pilots have a direct impact on commerce. More than 5 million tons of cargo moves through Port Canaveral annually, as do plenty of cruise ships.

“We protect the port from the ships, and we protect the ships from the port,” said Capt. Ben Borgie, chairman of the Canaveral Harbor Pilots Association, a group of nine pilots licensed by both state government and federal government.

“If a cruise ship or an oil tanker, for example, breaks down or blocks the channel, this port shuts down. Billions of dollars of commerce stop in a second if the channel shuts down.”

Port Canaveral, in general, is experiencing strong growth and is home to more than 200 tenants and sub-tenants in many types of businesses. In fact, the Port’s Real Estate Department was created specifically to respond to the needs of businesses.

In support of its expanding container and cargo terminals, Port Canaveral has acquired several distribution and warehousing sites that offer direct access to the

Please see Canaveral Harbor Pilots Association, page 23

Capt. Ben Borgie is chairman of the Canaveral Harbor Pilots Association, a group of nine highly skilled and highly experienced harbor pilots who play a critical role in safely and efficiently moving towering ships into and out of Port Canaveral, as well as protecting the state’s resources. They operate in unpredictable conditions. The pilots are licensed by the state government and federal government, but are independent contractors. Borgie is a graduate of the California Maritime Academy. There are fewer than 100 harbor pilots in Florida and fewer than 1,000 across the nation.
Jacksonville–based Crowley Maritime Corp. announces organizational changes for Caribbean, other markets

JACKSONVILLE — To improve operational efficiency and service within its international shipping and logistics businesses, Crowley Maritime Corp.'s liner services teams announced several organizational changes for the company’s Caribbean and Central America markets.

- Sal Menoyo has been promoted to vice president, vessel operations, international services, reporting to Steve Collar, senior vice president and general manager, international services.

  Menoyo now has responsibility for developing the vessel–service strategies, chartering and operations, terminal coordination and safety programs for involved vessels and stevedoring operations across the company's international shipping markets. Menoyo will relocate from Port Everglades to Jacksonville later this year.

  Menoyo most recently served as vice president, operations, Caribbean services. He joined Crowley in San Juan, Puerto Rico, in 1995 as a senior port captain. In 2000, he transferred to Crowley’s liner services team and held successive roles of increasing responsibility across several locations, including Puerto Rico, the U.S. Virgin Islands, Port Everglades and Panama.

  He has a bachelor's degree in marine transportation from the Maritime College at Fort Schuyler, State University of New York. He is also a certified facility security officer.

- Andrew Davis has been promoted to vice president, equipment and maintenance, jointly reporting to Collar and John Hourihan, senior vice president and general manager, Puerto Rico services. In this new role, Davis will develop an equipment and maintenance strategy for the liner and logistics business units, and will provide oversight of the equipment fleet, repairs and maintenance required, positioning and cost containment plans. Davis remains based in Jacksonville.

  Davis most recently served as general manager, corporate equipment. He joined Crowley in 2005 as a dispatcher, and quickly worked his way up to senior dispatcher, then was promoted several times from pricing analyst to pricing director in just a few years.

  Davis has bachelor’s and master’s degrees in business administration from the University of Florida and University of North Florida, respectively.

- Enrique Figueroa has been promoted to senior director, operations, Caribbean services, reporting to Menoyo. In this role, he has responsibility for the company’s feeder operations and U.S. Virgin Islands terminals, in support of Crowley’s Caribbean liner services.

  This position will also play a critical role in the ongoing integration of the company's Caribbean services with Puerto Rico facilities, including the Isla Grande Terminal in San Juan, as a new hub. The company is completing a major investment in the terminal, including a new pier; three new specialized gantry cranes; expanded capacity for handling refrigerated containers; new containers and container handling equipment; and a modern, new terminal operating system that is enhancing truck turn times to benefit customers. Figueroa remains based in San Juan.

  Most recently, Figueroa served Crowley as the director of human resources and labor relations, Puerto Rico, a position he has held since 2011.

  He first joined the company in 1992 as a yard supervisor before being promoted several times to the position of manager, materials and office services, in 2006.

  - Replacing Figueroa as the director of human resources and labor relations in Puerto Rico is longtime employee Samantha Bermúdez Diaz, who most recently served as director, equipment control and freight services. For the role, she remains based in San Juan, and now jointly reports to Rudy Leming, vice president, labor relations, and Tiffany King, director, human resources. Bermúdez Diaz joined Crowley in 1998 as a senior account executive for the liner services team.

  She holds a master’s degree in human resources from Universidad Metropolitana (UMET) in San Juan.

- Jennifer Cruz replaces Bermúdez Diaz as director, equipment control and freight services. She now reports to Jose Nazario, senior director, finance, Puerto Rico liner services, and remains based in San Juan. Cruz joined Crowley in 2011 in an entry–level position for the company’s Caribbean logistics team in Guaynabo, Puerto Rico. In less than a year, she was reassigned to the sales team where she gained roles of increasing responsibility, including supervision for the company’s terminal operating system (TOS) implementation project in 2017. Most recently, she served Crowley as supervisor, equipment control.

  Cruz has a bachelor’s degree in business administration from the Universidad de Puerto Rico recinto de Rio Piedras, and a master’s degree in advertising from the Universidad Sagrado Corazón, in Puerto Rico.

- Renzo Roman has been promoted to director, terminal operations, with responsibility for all stevedoring and yard operations at Crowley’s Puerto Rico terminal, reporting to Nazario. Roman joined Crowley in 2016 as director, cargo operations, bringing to the company more than 30 years of shipping industry experience, including in–depth knowledge of lift–on/lift off (Lo/Lo) cargo operations.

  He holds a political science degree from the University of Puerto Rico and remains based in San Juan.

  Jacksonville–based Crowley Holdings Inc., a holding company of the 126–year–old Crowley Maritime Corp., is a privately held family and employee–owned company that provides marine solutions, energy and logistics services in domestic and international markets.

CSX Corp. in Jacksonville names Williams as vice president, corporate controller

JACKSONVILLE — CSX Corp. has announced the appointment of Angela “Angie” Williams as vice president and controller as successor to Andrew “Drew” Glassman, who has provided notice that he will be leaving the company to pursue other opportunities. Glassman has agreed to stay on through June 30 to assist with the transition.

CSX Executive Vice President and Chief Financial Officer Frank Lonegro said: “I am pleased to announce the appointment of Angie Williams to the position of vice president and controller. Angie’s depth of knowledge of our business and her strong accounting acumen will be invaluable as we continue to build momentum behind our strategy to become the best run railroad in North America.”

“I thank Drew for his dedication to CSX over the years and wish him well as he moves on. Drew’s keen analytical skills, and strong strategic, financial and accounting experience will serve him well in the future.”

Before her new role, Williams served as CSX’s assistant controller. She joined CSX in 2003 and has served in various positions in the accounting organization.

  Prior to CSX, she was employed by KPMG LLP’s audit practice after holding various accounting and internal audit positions at Winn–Dixie Stores Inc. Williams is a certified public accountant and a graduate of Florida State University, where she earned a bachelor’s degree in accounting.

  CSX, based in Jacksonville, is a premier transportation company. It provides rail, intermodal and rail–to–truck transload services and solutions to customers across a broad array of markets, including energy, industrial, construction, agricultural, and consumer products.

Area firm Look Marketing wins its fourth Neptune Award from MMA at boat show

The Melbourne firm Look Marketing was awarded its fourth Neptune Award by the Marine Marketers of America during the recent Miami International Boat Show.

  The agency received the award for “Best B2B Marketing” for the excellent work performed for client Sea–Doo on the Club BRP/Sea–Doo Dealer Test Ride Experience. That experiential event resulted in the “highest” wholesale orders of Sea–Doo watercraft and accessories in over a decade.

  “Being recognized by the Marine Marketers of America for industry best work for the forth time in four years is a humbling honor,” said Tim McKercher, Look Marketing president. “We are very thankful to do award–winning work for client BRP/Sea–Doo, the global leader in watercraft sales. We are also proud to have won four Neptune awards in four different categories showcasing our integrated capabilities.”

  His firm delivered the objective of the Sea–Doo Dealer Test Ride Experience by producing “an engaging and exciting experience” for thousands of global dealers in order to encourage placement of wholesale orders for 2018 Sea–Doo watercraft.

  Nearly 900 dealers from around the globe test rode the new 2018 Sea–Doo models taking more than 2,100 individual rides, incident–free over a two–day event.

  To learn more about the firm’s services, visit www.Look–Marketing.com or contact info@Look–Marketing.com.
MTN Advertising in Satellite Beach captures eight different awards at the 2018 Addy’s Gala

MTN Advertising won eight different awards at the 2018 Space Coast Addy’s Gala, including “Best of Video.”

The event took place Feb. 23 in Cocoa Beach to recognize creative excellence in local advertising. The agency earned “Best of Video” — one of the night’s four biggest honors — for creating a Kickoff Video that debuted at the 2017 International Space Station Research and Development Conference in Washington, D.C.

MTN also took home three Gold and four Silver Addy Awards for work attributed to these companies: The Center for the Advancement of Science in Space (CASIS); Electric Fun Rides; Rigg’s Outpost; and Mick Graham/Raymond James.

“We’re excited and honored to win these awards amidst all the creative talent that this area has to offer,” said Chris Fynan, creative director at MTN. “While our primary goal is to always execute great work for our customers, having our work recognized by industry peers makes a job we love that much better.”

“The talent pool in Brevard County has gotten incredibly deep as a function of new technology and hi–tech growth and development,” added Walter Wood, president of MTN. “It’s great to have clients like CASIS that allow our artists creative freedom and keep them inspired.”

The awards are sponsored by the American Advertising Federation of the Space Coast, which is the District 4 chapter of the AAF. The winning work will now compete at the district level, and qualifying entries will ultimately progress to the national finals.

MTN Advertising in Satellite Beach has been providing all formats of marketing services to large and small businesses, nationally and locally, for more than 30 years.

After marketing analysis and consultation, the agency offers services in graphic design, website development, social media, video production, copywriting, and media placement. Visit mtninc.com for more information about the firm, or contact Jenna Bernardo at 779–1010. Her email address is Jenna@MTNInc.com.

EDC’s ‘Made in Brevard’ event May 3 at Port

The fifth annual “Made in Brevard” event put on by the Economic Development Commission of Florida’s Space Coast will be held May 3 at the Radisson Resort at the Port in Cape Canaveral. The event, free of charge and open to the public, will be held from 2–7 p.m. and will showcase products and technologies created on the Space Coast. There will be a networking reception from 5–6:30 p.m. (registration required). More than 400 people are expected to attend the Made in Brevard event, according to the EDC, including some 200 businesses and community leaders. Various sponsorships are available for Made in Brevard. They range from $500 to $2,000 and include promotional amenities at each level of support. To inquire about being an event sponsor, contact Pam Gunthrope, investors and community relations manager at the EDC. Her email address is PGunthrope@SpaceCoastEDC.org, or call 638–2000, extension 2005.

Space Coast Machinist Apprenticeship Program Offering Certification

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Think about it: What if we really treated life like one big improvisation skit?

By Adam Meyer
UCF Forum columnist
University of Central Florida

Whenever I need a good laugh or a light TV moment, I find relief by watching “Whose Line is it Anyway?” I am fascinated by the concept of improvisation and how quickly the comedians can create things off the cuff and pull together some interesting skits and stories. Even when it does not make sense or there is a clear fail, there is power, wonder and humor in watching them fall short. I have always wondered how they make it look so easy.

A few years ago, I stumbled across a book called Yes, And, written by Kelly Leonard and Tom Yorton. The authors discuss the highlights of what makes improvisation work and suggest that it is a strong business practice to implement in the work world. Since reading that book, I have read four other books on improvisation. As I have learned more, I do see the merit in treating each encounter in life as a moment of improvisation because that is what we are doing as we engage with one another. We are often working off the cuff in response to what someone else says or does and we are contributing to the interaction in a way that impacts the overall experience.

In the end, we are likely hoping to create a wonderful scene that comes together (such as a productive business or social outcome, a positive collaboration and connection with other people, pleasing moments we will always remember or that propel us forward positively, etc.).

Below are five core improvisation strategies from my readings that have impacted me. I have tried my best to put these into practice in order to make a difference in my daily and regular encounters:

- Yes, And. The “Yes, And” concept is considered the bedrock of improvisation. It is what makes a show like Whose Line is it Anyway? work. When one of the performers offers an idea for the scene, the other performers have two choices. They can either accept the idea and build on it or reject the idea. When the latter happens, the scene stops dead in its tracks. All momentum is lost. When the idea is accepted, the adventure continues and leads to roads known and unknown. When operating from a “Yes, And” mindset, one does not have to act on every idea but needs to give every idea a chance. It is important to validate the idea and the person sharing the idea by accepting more and judging less. The other critical element of “Yes, And” is a willingness to welcome and embrace other people’s ideas rather than believing that your ideas are the only ones that matter.

- Be an ensemble, not a team: Teams often have clearly designated leaders and important people who take charge and lead the way. However, an ensemble, when highly effective, has no recognized leader. It is a true collection of voices where there is on-going give and take. People take the lead at different times based on the situation at hand and then know when to step back and allow others to grab the reins. Being part of an ensemble requires being in the moment with each person and places a priority on taking care of one another before oneself. It is about the entire group looking good, and not one person.

- Make mistakes often. Fear of failure often stops innovation in its tracks and prevents people from being bold and taking action. Mistakes should be embraced and seen as an opportunity to grow and to do better the next time around. We often learn more from our mistakes than we do from our successes. When we stay comfortable, we may avoid the mistakes but we also evade the opportunity for remarkable growth and memorable experiences or outcomes.

- Have fun and enjoy the ride. Life is short. It is important to enjoy what you’re doing at work, at home and in your community. It will not always be easy but it can be exciting.

I wonder how much better our work experiences, our social life and our society would be if we were all committed to treating life like one big improvisation skit?

Organizations partner to present Girl Power Symposium April 21

Supervisor of Elections Lori Scott alerts Brevard voters of information mailings

Supervisor of Elections Lori Scott wants to alert Brevard voters of mail campaigns initiated by both the Voter Participation Center (VPC) and the Center for Voter Information (CVI), a sister organization of VPC. The VPC and CVI are Washington, D.C.–based voter organizations that, per their websites, target citizens who are not registered to vote. Unfortunately, and historically, the VPC and CVI pull information for their mailings from various, unverified, sources, she said. Previous mailings have resulted in voter–registration applications being sent to deceased persons, minor children and even pets. Mailings have also been sent to registered voters which creates unnecessary confusion and concern. “Although concerning, unsolicited and unofficial mailings from third–party organizations does not mean your registration status has changed,” said Scott. “You can personally verify your voter registration status on the VoteBrevard.com website or by calling my office directly at (321) 633–2124.” The VPC and CVI are registered third–party organizations with the state of Florida. These organizations are not affiliated in any way with the Brevard County Supervisor of Elections Office, she said. Voters with questions or concerns regarding these mailings are asked to contact the VPC and CVI directly at (877) 255–6750 or by visiting www.voterparticipation.org.

The Leadership Brevard Class of 2018, in partnership with Junior League of South Brevard, will present the Girl Power Symposium. This free event is open to girls ages 16–21 who are interested in a day of fun and learning. This conference–style event will feature four sessions throughout the day where attendees can choose to attend presentations and activities on subjects such as nutrition, college prep, personal health and safety, personal finance, and stress management. “The goal for this event is to educate young women so that they have the tools to build a solid foundation for adulthood,” said Junior League representative Cindy Parr. “The Junior League of South Brevard hopes to offer this event annually to girls and young women in our community.” The symposium will be held from 10 a.m. to 3:30 p.m. on Saturday, April 21, at Space Coast Association of Realtors, 2950 Pineda Plaza Way, in Palm Shores. Attendees must register at www.jlsb.net/girlpower before midnight on Monday, April 16.
‘Hi. I need to report suspected abuse.’
Dana Delaney Loyd
aka Theresa Smith
to Florida Abuse Hotline
at 11:12 a.m., April 29, 2015

‘Loyalty is everything to me!!!’
Brevard County Sheriff Robert Wayne Ivey
(321) 271–6029
to Dana Delaney Loyd
at 5:19 p.m., April 29, 2015

To: 3212716029
Date: 2015-02-27 18:13:46
Content: Just want to talk...I had a conversation with someone that I want to clear the air about.

To: 3212716029
Date: 2015-02-27 18:14:44
Content: I am a p----- off housewife, and the convention has to stay between us.

From: +13212716029
Date: 2015-02-27 18:17:05
Content: Okay I will keep it between us. What happened?

To: 3212716029
Date: 2015-02-27 18:39:59
Content: Had a 50 minute conversation with JD

To: 3212716029
Date: 2015-02-27 18:41:06
Content: I came to you with the information about Schmidt because I was trying to give you the heads up

To: 3212716029
Date: 2015-02-27 18:43:58
Content: I took everything he said, and I said, if nothing else I thought I had a good relationship with him, you and chief Lewis. I can get more stuff accomplished by giving y'all heads up and it's addressed, I don't run and write about it. I talk to main steam media, I keep PINAC out of brevard

From: +13212716029
Date: 2015-02-27 18:50:39
Content: What was the conversation about and what was said that made you angry?

To: 3212716029
Date: 2015-02-27 18:56:01
Content: So, I did think it was good, that I have matured. I never have said y'all were inadequate

From: +13212716029
Date: 2015-02-27 18:59:55
Content: Where did that come

To: 3212716029
Date: 2015-02-27 19:00:22
Content: That's what he said

From: +13212716029
Date: 2015-02-27 19:04:03
Content: I'm confused? What started all of it

To: 3212716029
Date: 2015-02-27 19:06:14
Content: I called JD to ask about a public record time frame, and he laid into me about me texting you about Schmidt

To: 3212716029
Date: 2015-02-27 19:06:47
Content: That's what he said
By Zachary Boehm  
University Communications  
Florida State University  

TALLAHASSEE — The Florida Center for Reading Research and College of Communication and Information at Florida State University have announced a collaborative partnership with the Harvard Graduate School of Education and the Massachusetts Institute of Technology Integrated Learning Initiative to research improving early childhood literacy through personalized intervention.

The goal of the five-year, $30 million ‘Reach Every Reader’ project is to ensure that, through individualized assessment and interventions, every child is reading on grade level by the end of third grade. The project is supported by Dr. Priscilla Chan and Mark Zuckerberg, co-founders of the Chan Zuckerberg Initiative (CZI).

Research shows that a student who fails to read adequately in first grade has a 90 percent probability of reading poorly in fourth grade and a 75 percent probability of reading poorly in high school. This compounds the need to level the playing field and help all children thrive and succeed as readers.

Lead FSU researchers Yaacov Petscher at the Florida Center for Reading Research and Hugh Catts at the School of Communication Science and Disorders in the College of Communication and Information will combine their knowledge of literacy screening and assessment with MIT’s strengths in science and engineering and Harvard’s proven expertise in early childhood education.

“We are very excited to be working with researchers from Harvard and MIT on this CZI–funded project,” Catts said. “We know that reading and language disabilities can have a significant negative impact on children’s academic achievement, psychosocial well-being and future employment opportunities. So, it is crucial that we identify children who are at risk early and provide them with appropriate intervention. In this collaboration, we are developing and evaluating screening tools for this identification.”

FSU researchers will lead the development of the personalized diagnostics portion of the project, including development of assessment content and a new gamified suite of activities for students. The team also will work closely with researchers at Harvard to align assessments to the newly developed interventions and with researchers at MIT to develop new technologies for assessment purposes.

“Innovation is key,” Petscher said. “By partnering with MIT and Harvard, we have a unique opportunity to explore innovations in how we measure reading and language skills with advanced measurement systems and new technologies. Our desire is to bring to bear interdisciplinary research — to better understand the beneficial and adverse childhood experiences so that assessment results can guide teachers and caregivers to better support the totality of children’s educational needs.”

The Florida Center for Reading Research is a multidisciplinary research center at Florida State University that explores all aspects of reading — literacy–related skills for typically developing readers and those who struggle, studies of effective prevention and intervention, and psychometric work on formative assessment.

The Chan Zuckerberg Initiative, founded in December 2015, is a philanthropy organization that brings together world–class engineering, grant–making, investing, policy and advocacy work. CZI has invested in a range of educational research initiatives including personalized learning and expanded access to test preparation tools for assessments such as the SAT.

Learn more about the Reach Every Reader project at www.GSE.Harvard.edu/reach–every–reader.

Marine Bank & Trust continues its support of Chamber’s minority scholarship program

VERO BEACH — For the sixth consecutive year, Marine Bank & Trust will support Leadership Indian River County by providing a minority scholarship.

Marine Bank’s support ensures that a deserving individual can benefit from the Indian River Chamber of Commerce program. This year’s recipient is Carrie Williams, a guidance counselor with Gifford Youth Achievement Center Inc.

“Marine Bank is proud to provide a future leader with the benefits of this remarkable experience,” said Bill Penney, president and CEO of Marine Bank & Trust. “Our community is fortunate to have a leadership program of this caliber available to the people who will influence the future growth and prosperity of our economy. We congratulate Ms. Williams on receiving this scholarship.”

Leadership Indian River County is a community leadership program that includes a seven–session training format providing a hands–on, multi–disciplinary study of Indian River County’s current infrastructure, resources and issues in order to expose potential leaders to the challenges and opportunities of the area.

Join Health First Dermatology for a 5K to raise melanoma awareness

Where:
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8745 N. Wickham Road
Melbourne, FL 32940

When:
Sunday, April 29 at 7:30 a.m.

DID YOU KNOW?
An estimated 161,790 new cases of melanoma will be diagnosed in the U.S. this year.

Register for this free event by visiting runningzone.com/healthfirst

Larry Bishop, MD
Board-Certified Dermatologist

Vanessa Johnson, MD
Board-Certified Dermatologist
Officer and citizens recognized for service to City of Cocoa at ceremony; Titkanich Officer of Year

COCOA — More than a dozen people were recognized for outstanding public service to the citizens of Cocoa and the Cocoa Police Department in a recent special awards ceremony.

Cocoa Police Chief Mike Cantaloupe and members of the Cocoa Police Departments' command staff, along with members of the city council and city leadership, recognized selfless acts by private citizens, outstanding job performance by officers and civilian employees, life-saving and meritorious service, and acts of valor.

Among the awards presented were Officer and Employee of the Year. The Officer of the Year award was presented to Detective Debra Titkanich for her “tireless and dedicated work seeking justice for victims of child abuse and sex crimes.”

In 2017, Titkanich’s efforts yielded a combined 100–plus years of prison and probation for the cases she worked. During the year, Titkanich participated in significant investigations and undercover operations that yielded the arrests of more than a dozen suspects who had either meant to do harm to children or had actually committed unthinkable acts on children and are now in custody facing lengthy prison sentences.

“Titkanich ‘exhibits great passion when it comes to getting justice for victims and her passion translates into successful arrests in pursuit of successful prosecutions.’”

“Detective Titkanich’s hard work is making a positive impact,” said Cantaloupe. “Her dedication to getting justice for the most vulnerable victims is not only admirable it is inspiring.”

The Employee of the Year award was presented to Charlene Jenkins–Catechis. Catechis is described as “a true professional who keeps the department running on all cylinders.” Her knowledge of department policies and procedures is unmatched. If she doesn’t know the answer to a question, “she knows where to find it and does so quickly and efficiently.” This skill set has proved vital in the processing of new employees, “of which there have been many in the last year.

Catechis often steps out of her administrative role to help with community projects like the department’s “Shop with a Cop,” “Breakfast with the Chief” fundraiser, the annual charity golf tournament, and more. “Charlene is a key member of this department and her work ethic is deserving of this recognition,” Cantaloupe said. “She is a dedicated and diligent employee and we appreciate all of her efforts.”

The other 2017 award recipients are:

- Certificate of Appreciation: Krystel Hattaway, Carolyn Hattaway, Tammie Hilton, Brevard County Sheriff’s Deputy John Hubinger, Brevard County Sheriff’s Deputy Terry Pelton, and Carly Macdonald.
- Meritorious Service Ribbon: K9 Officer Brian Delos Santos and Agent Ben Erskine.
- Injury Medal: Motor Officer Rickford Leitch.
- Life Saving Award: Officer Luis Hernandez–Martin.
- 40 Years of Service: Officer James Frazier.
- Volunteer Citizen Observer Program first quarter and VCOP of the Year: Carlo Mastropalo.
- VCOP of the Fourth Quarter: Charles McGrath.
- Employee of the First Quarter (and Employee of the Year): Charlene Jenkins–Catechis.
- Employee of the Second Quarter: Megan Carrothers.
- Employee of the Third Quarter: April Staton.
- Employee of the Fourth Quarter: Donna Dallaire.
- Officer of the First Quarter and Officer of the Year: Det. Titkanich.
- Officer of the Second Quarter: Sgt. Mark Rush.
- Officer of the Third Quarter: Officer Michael Cox.
- Officer of the Fourth Quarter: Officer Mike Cavalieri.

ESOL classes set for Rood Central Library in Cocoa

The Catherine Schweinsberg Rood Central Library and Reference is now conducting classes for people who are interested in learning to speak English. The sessions for “English for Speakers of Other Languages” are conducted at 1 p.m. on Mondays and 11 a.m. on Saturdays. The class fee is $5. The library is located at 308 Forrest Ave. in Cocoa. The phone number is 633–1792.
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HOUSTON — During negotiations, high-intensity anger elicits smaller concessions than moderate-intensity anger, according to a new study by management and business experts at Rice University and Northwestern University.

The researchers found that the effects of anger expressions in negotiations depend on the intensity of the emotional display. Overall, the study found that moderate-intensity anger elicits larger concessions than no anger because moderate-intensity anger is perceived as tough. High-intensity anger is perceived as inappropriate and is less effective than anger of moderate intensity, the experts said. The study also found that expressions of anger lead to worse feelings about the negotiation relationship.

The researchers found consistent evidence to show that as anger intensity increased, initially the concessions that were made also increased; but at a certain point, as anger intensity continued to increase, the concessions decreased.

The authors demonstrated the impact of the intensity of the anger expression across two studies — the first with 226 undergraduate students from the United States (88 males, 138 females; average age 21), who participated in face-to-face negotiations involving a student project, and the second with 170 people (79 males, 90 females, 1 unspecified; average age 37) who participated in a computer-mediated/online negotiation on Amazon’s Mechanical Turk website involving mobile phone sales.

They used different ways to manipulate anger intensity by instructing negotiators to express anger, which generated natural variance in intensity levels, and by experimentally manipulating written anger statements that conveyed different intensity levels. For example, the authors created statements such as “This negotiation is starting to make me the slightest bit upset,” “This negotiation makes me upset” and “This negotiation makes me TOTALLY UPSET!” to convey low, medium and high levels of intensity, respectively.

The authors said more research is needed to understand how the nature of emotional expressions influences individual and interpersonal outcomes. “It would be interesting to explore the influence of intensity with respect to emotions that are common in negotiations besides anger, such as happiness, disappointment or pride, to develop a more thorough understanding of how intensity levels influence the social effects of emotions,” the authors wrote.

For a copy of the study, email david@rice.edu.

For more information about and insights from Rice Business faculty research, visit the school’s Rice Business Wisdom website, http://ricebusinesswisdom.com.

Jacqui Jones now a sales associate with Coldwell Banker Real Estate
Coldwell Banker Residential Real Estate recently announced that Jacqui Jones, an experienced real-estate professional, has become a sales associate with its Melbourne office. “I look forward to providing the best customer service and helping area buyers and sellers achieve their needs with my knowledge of the area,” said Jones. Formerly with Coldwell Banker Residential Brokerage in Jersey City, N.J., Jones specializes in residential property sales. “We are very happy to welcome Jacqui to the Coldwell Banker network. Her real-estate experience, knowledge of the area and commitment to excellent customer service leads to making customers for life,” said Michael Pruitt, branch manager. Jones may be reached at 914–8358, or at Jacqui.Jones@Floridamoves.com.

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APRIL 2, 2018
High-performance goals may encourage cheating in workplace if ethical standards are not emphasized

By Zenaida Gonzalez Kotala
Office of Research and Commercialization
University of Central Florida

ORLANDO — Businesses looking to stay out of headlines for cheating and other unethical behavior may want to put some power into advocating for ethical standards within their institutions.

Demanding high performance of employees in the workplace without equally emphasizing the need to follow a code of ethics, encourages cheating in the workplace, according to a study led by professors from the University of Central Florida, the University of Georgia, Arizona State University, and the University of Nebraska–Kearney.

“If employers stress high performance from their employees, they should equally stress the value of ethical standards and practices,” said Maureen Ambrose, professor of business ethics at UCF’s College of Business.

“Assuring employees that their supervisors will reward hard work — not cheating — may dissuade workers from breaking the rules to get ahead.”

Ambrose and college colleague Robert Folger, partnered with researchers from other leading U.S. universities, and their findings were published in the “Journal of Applied Psychology” in late December 2017.

The team’s work was based on the results of the three employee surveys. The timing of the field surveys gave participants a chance to reflect on the impact of the previous month’s workplace pressures on their current professional choices.

The study said that “as organizations place a strong emphasis on high levels of performance, they may also enhance employees’ self-interested motives and need for self-protection. … Employees [then] experience anger and heightened self-serving cognitions, which motivate cheating behavior.”

In other words, if performance demands are too high, employees may feel like they need to do anything to meet goals so they don’t lose their jobs.

“Employers need to be thoughtful about the goals they set for employees and how these goals are presented and managed,” Ambrose said. “High performance standards have benefits, but our work suggests the standards must be challenging, not threatening.”


Established in 1968, the UCF College of Business offers degrees at the bachelor’s, master’s, doctoral and executive levels. All programs, as well as the Kenneth G. Dixon School of Accounting, are accredited by the Association to Advance Collegiate Schools of Business—AACSB International. Learn more at business.ucf.edu.

Parrish Medical Group, Omni Healthcare announce a management agreement

Parrish Medical Center and Omni Healthcare have entered into a management agreement whereby Omni Healthcare will manage the day-to-day operations of the Parrish Medical Group (PMG), a large network of National Committee for Quality Assurance certified patient-centered medical homes and specialists.

“Omni Healthcare looks forward to this partnership and offering our proven expertise to help Parrish Medical Group grow and extend the reach of its nationally-certified medical care as well as achieve greater patient and provider satisfaction through improved operational efficiencies,” said Dr. Craig Deligdish, president of Omni Healthcare.

“Omni Healthcare is a valued partner within our nationally certified integrated care system that shares our unwavering commitment to providing the people and communities we have the honor to serve with access to the highest levels of quality medical care,” said George Mikitarian, president and CEO of Parrish Medical Center.

“This management agreement will result in fortifying and further improving upon the exceptional care and patient experience outcomes being achieved by our Parrish Medical Group care partners,” Mikitarian added.

During the last two years, Omni Healthcare has assisted Parrish Medical Center in the management of its Commission on Cancer accredited inpatient cancer program and with managing a shared commitment to cancer patients through the development of the Parrish Cancer Center.

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MBV Engineering’s roots go back 35 years; working wide range of projects; concrete–restoration niche for coastal buildings; community involvement

By Ken Datzman

Brevard County, with a growing population of more than 570,000 residents, is experiencing a building boom. Money is pouring into projects as the backlog for work continues to expand, suggesting the post–2009 recovery is strengthening and the construction–spending cycle will stay robust throughout the year and into 2019.

New hotels are being built at a pace the county hasn’t seen in years, new single–family subdivisions are being developed, apartment complexes are going up, and new restaurants are being planned.

Other types of construction projects are uplifting the economy and creating jobs, too.

At the center of a lot of this project activity is professional services firm MBV Engineering Inc., with offices in Melbourne, Vero Beach, and Fort Pierce.

The company serves both the public and private sectors and has wide expertise in a range of areas. It offers a full slate of consulting services for commercial, residential, and municipal projects. The firm handles all phases of engineering projects, from design to bid to construction closeout.

The team includes professionals trained in the disciplines of civil, structural, and environmental engineering. The firm is a consultant for projects that involve wetlands and protected species. The company also has in–depth experience in construction administration, environmental assessments, and surveying.

Marking its 35th year in business in 2018, MBV Engineering is riding the wave of an industry that has seen a strong upturn in construction. Well–positioned companies like MBV Engineering are enjoying some of their best times.

“We had a strong year in 2017 and we’re projecting an even better year in 2018, based on the current building and construction activity and projects in the works,” said businessman Bruce Moia, a Florida Tech civil engineering graduate, who is president of MBV Engineering Inc. “We’re hoping that 2018 will be the biggest year in the history of our company.”

The partners of MBV are Moia, P.E., also a civil engineer whose expertise is environmental engineering; and Rodolfo Villamizar, who heads the company’s structural engineering unit.

The partnership has been a big success over the years and the firm is growing by leaps.

The roots of the company go back to 1983 when it was started by the late environmental engineer Randy Mosby, who was raised on Merritt Island and later lived in Indian River County. He founded Mosby & Associates in Vero Beach.

Moia became a 50–50 partner of Mosby & Associates in 2002. Two years later, he and Bowles and Villamizar bought out Mosby and changed the name of the company to MBV Engineering.

When Moia first became a partner, the firm had 12 people on staff. Today, MBV Engineering has a team of 50 people and is in a hiring mode. The company is recruiting AutoCAD technicians and civil designers.

To better serve its Brevard customers, MBV Engineering opened an office in Melbourne in 2006, said Moia, who holds the Professional Engineering designation granted by the National Society of Professional Engineers.

“We also opened an office in Fort Pierce in 2014,” said Moia, whose experience includes having worked as the City of Melbourne’s review engineer. He also worked as a county engineer, and for BRPH, a local architecture and engineering design firm.

MBV Engineering is working on various projects in Brevard and other counties. And many of the projects are sizable in scope. For example, two new hotels, with about 100 rooms each, are planned on a 10–acre piece of property in Palm Bay across from Bass Pro Shops Outdoor World.

The development will include 25,000 square feet of retail space and restaurant space. The company doing the project is out of South Florida. “It’s going to be a big project for that area of Palm Bay,” said Moia, a graduate of Melbourne High School.

This year, Palm Bay was named among the top–performing cities in the nation by the Milken Institute. Each year, the Milken Institute releases a list of the “best–performing cities” based on economic growth, as well as the creation and retention of jobs.

According to the 2017 report, the City of Palm Bay ranked 63rd among the nation best–performing cities. Palm Bay, along with Brevard neighbors Melbourne and Titusville, showed significant growth in the last year, moving up 90 spots from the 2016 ranking. Notably, the City of Palm Bay ranked 10th in the nation for the “High–Tech Location Quotient,” which factors the density of high–tech job concentration in metropolitan areas.

Moia’s firm is also working on a roughly 100–room hotel project set for Viera, on the east side of Interstate 95 and the south side of Wickham Road.

The InterContinental Hotels Group recently launched its new Avid brand to attract midscale travelers. The company said more than 150 franchise owners have already expressed interest in the brand. An Avid is now planned for the Viera market.

Brevard County, a growing second–tier
Lori Sutherland is new development director at Women’s Center — creates inaugural ‘Bourbon, Cars & Cigars’ fundraiser set for luxury-car dealership

By Ken Datzman

Lori Sutherland started the year with a new position at the Melbourne–based Women’s Center, a nonprofit entity that provides a range of services — including transitional housing, counseling and career guidance — to victims of domestic violence.

She has moved up to become the organization’s new development director. Sutherland has worked for the Women’s Center for the last seven years in various leadership roles.

The Women’s Center also has an office and an emergency safe house in Titusville. There is a North Brevard Women’s Center Guild, too, which hosts events and raises money for the organization.

Sutherland started with the Women’s Center in violence–prevention education, making presentations at middle schools and high schools in the region. Her talks to students included such topics as “bullying” and “cyber–bullying.”

“I really enjoyed that role. I felt like I got to know Brevard County much better. That was a great experience for me,” said Sutherland, who was in that position for five years with the Women’s Center.

A journalism graduate of the University of Florida, she also led the “Green Dot Strategy,” a partnership with the Women’s Center, Eastern Florida State College, and the Florida Department of Health. She was the director of that program for two years.

“Green Dot was a startup program. We got it off the ground with the help of a grant from the Florida Department of Health. I really appreciated the two years I was involved in that initiative because it helped me further develop my leadership skills, and it taught me how to better deal with challenges,” said Sutherland, whose organization kicked off a capital campaign last year to raise $550,000.

The Green Dot Strategy is a set of “bystander interventions” aimed at educating individuals to recognize high–risk situations that may result in sexual violence, she said.

“The goal is to teach bystanders the skills to assess situations and speak up in a safe and effective manner. We worked with the four campuses of Eastern Florida State College training people how to intervene safely — to stop violence before it happens by speaking up. There are so many instances where people see things but don’t say anything.”

On average, nearly 20 people per–minute are physically abused by an intimate partner in the United States. During one year, this equates to more than 10 million women and men, according to a report by the U.S. Centers for Disease Prevention and Control.

Sutherland, in her new role, is out in the community raising money and telling the story of the Women’s Center. “I love being the development director. I am so passionate about the mission of the Women’s Center and the work it does helping change the lives of people and putting them on a path to self–sufficiency. It has been an easy transition for me to move into this position and speak about the Women’s Center’s programs and services.”

A big part of her job today as development director is creating innovative fundraising events for the Women’s Center. “And we are set to introduce the inaugural ‘Bourbon, Cars & Cigars’ benefit at Shay Rowe’s Mercedes–Benz, Porsche, Audi dealership in Melbourne. He has been a generous donor and supporter of the Women’s Center for years,” said Sutherland.

The event, with the presenting sponsor Porsche of Melbourne, will start at 7 p.m. on Friday, April 20, at the luxury–car dealership on East Nasa Boulevard. Tickets are $100 per individual. Sponsorships start at $500 and include various amenities, such as tickets to the event and promotional opportunities for your business.

To purchase individual tickets or to inquire about being a sponsor of Bourbon, Cars & Cigars, visit www.WomensCenter.net or call Sutherland at 514–8642. Her email is LSutherland@WomensCenter.net.

With the theme of the event, Sutherland said she is trying to rally men around the Women’s Center. “If wives and girlfriends bring their husbands or boyfriends to this event, they are going to have fun, too.”

Sutherland said often when she was making violence–prevention presentations to young people in the community, a lot of boys commented that the Women’s Center didn’t offer programs for them.”

She added, “On the contrary, we do offer programs and services to help boys, but most of our clients are women. Statistically, most victims of domestic violence are women and girls, but we do help boys. Eleven percent of our clients are men and boys who come for counseling and are victims of sexual abuse.”

So Sutherland said she did some “brainstorming” with
By Brad Buck
UF/IFAS Communications
University of Florida

ONA, Fla. — New vials, beakers, test tubes and sinks. More room. Those are just some of the features of laboratories that will open at the annual Field Day on April 5 at the University of Florida Institute of Food and Agricultural Sciences Range Cattle Research and Education Center.

“These spaces greatly advance our efforts to modernize our research laboratory and graduate student training facilities,” said John Arthington, director of the Range Cattle REC.

Labs for assistant professors Raoul Boughton and Philippe Moriel will support their research programs in rangeland wildlife ecology and animal sciences, respectively, Arthington said.

The new facilities — totaling 2,544 square feet — also include an instrumentation room shared by all faculty, a graduate student office and a student collaboration room, Arthington said.

The Field Day runs from 8 a.m. to 3 p.m. Before officials cut the ribbon to open the new labs, several key people will deliver remarks, starting at 9:30 a.m. They are:

● John Arthington, director of the UF/IFAS Range Cattle Research and Education Center.
● Elaine Turner, dean of the UF/IFAS College of Agricultural and Life Sciences.
● Ken Griner, president of the Florida Cattlemen’s Association.
● Chris Prevatt, state specialized Extension agent. Prevatt specializes in beef cattle and forage enterprise budgeting and marketing. He will talk about the beef cattle market outlook.
● Moriel, who will talk about nutrition of beef females.
● Boughton, who will talk about Florida calf losses. After the speeches, visitors will enjoy a steak lunch, and then they can tour beef enhancement projects:
● Brent Sellers, professor of agronomy and a weed specialist, will give an update on smutgrass management.
● Joao Vendramini, associate professor of animal sciences, will talk about warm-season perennial grass establishment.
● Maria Silveira, associate professor of soil and water sciences, will talk about land application of biosolids to bahiagrass pastures.

To attend, you must register by April 2, at http://bit.ly/2HlFBzE, or call (863) 835–1314. The registration fee is $15. The Range Cattle Research and Education Center is at 3401 Experiment Station in Ona.

Brian Lightle of LBR negotiates the sale of three buildings in Melbourne

Brian Lightle of area firm Lightle Beckner Robison Inc. has negotiated the sale of a roughly 30,000–square–foot portfolio of three buildings, which he originally helped the seller acquire in 2014. Lightle’s leasing efforts “achieved 100 percent occupancy” at a property situated in the nucleus of Melbourne’s industrial hub on Dow Road.

LBR sought and won the leasing and property–management contract in 2014 and notably, post–sale, the new owners have similarly awarded LBR the leasing and management assignment for their new asset. Lightle represented the seller in the transaction. Yog Melwani of Holston Properties and Development of Orlando represented the buyers.

“Transactions like this are rewarding to all involved, but especially to Team LBR as we assisted all parties in achieving their goals,” said Lightle.

LBR is a full–service commercial real–estate firm specializing in office, retail, industrial, investment properties and asset property management. It serves Brevard County and the entire states of Florida and Georgia.

For additional information on the firm, visit www.TeamLBR.com.

Friends of the Library Board meeting set

The Satellite Beach Public Library will host a Friends of the Library Board meeting at 2 p.m. on Monday, April 9. The library is located at 751 Jamaica Blvd. The phone number is 779–4004.

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FIT’s French Film Fest to start April 6 with ‘Faces Places,’ part of EGAD’s ‘April in Paris’ event

Adam Lowenstein
FIT News Bureau
Florida Institute of Technology

The sixth annual French Film Festival at and around Florida Institute of Technology’s Foosaner Art Museum will kick off on Friday, April 6, with a free, outdoor presentation in Eau Gallie Square of the award–winning documentary “Visages Villages” (“Faces Places”).

A collaboration from 2017 between the pioneering French director Agnès Varda, who directed her first movie in 1956, and JR, a 30–something muralist and photographer, Visages Villages features the travels of the two artists as they visit small towns across France. The winner of documentary awards at Cannes, the New York Film Critics Circle, the National Society of Film Critics and elsewhere, Visages Villages was also nominated for an Academy Award for Best Documentary.

The April 6 opening of the film festival will also feature “April in Paris,” the festival’s outdoor celebration of French culture and cuisine. Starting at 6 p.m., the Eau Gallie Arts District will be transformed into a Parisian street festival, where guests may enjoy live music and French vendors and food merchants.

The film festival continues through April 21 with two screenings per week in the art museum’s Harris Community Auditorium.

Admission to each film is $5 per person. Tickets will be sold at the door. Concessions, including beer, wine and popcorn, will be available.

A Festival Pass ($15 museum members/$20 non–members) is available and will include admission to all screenings and complimentary popcorn. The pass must be purchased in advance.

In addition to “Visages Villages,” these films will be presented during the festival:

– Saturday, April 14, 2 p.m.: “April et le monde truqué” (“April and the Extraordinary World”), 2016, Rated PG. Directors: Christian Desmares, Franck Ekinci
– Wednesday, April 18, 7 p.m.: “Marguerite,” 2015, Rated R. Director: Xavier Giannoli
– Saturday, April 21, 2 p.m.: “Fatima,” 2015, Unrated. Director: Philippe Faucon

For more information on the film festival and related events, visit http://411.fit.edu/filmfest/index.php or call 674–8916.

‘Better Budgeting’ session to be held April 26

The Catherine Schweinsberg Rood Central Library and Reference will host a financial management seminar titled “Better Budgeting” at 6 p.m. on Thursday, April 26. The instruction and the materials are free of charge. Refreshments will be served. The library is located at 308 Forrest Ave. in Cocoa. The phone number is 633–1792.
Conductor Confessore to lead BSO in final concert of season set for April 14 at King Center in Melbourne

Music Director and Principal Conductor Christopher Confessore and the Brevard Symphony Orchestra will take to the King Center stage in Melbourne at 8 p.m. on Saturday, April 14, to conclude the 2017–2018 season with one of the greatest 20th Century symphonies — “Prokofiev’s Fifth Symphony.”

Written as World War II was drawing to a close, Prokofiev’s Fifth is an optimistic work celebrating hope for mankind’s future. This will be the BSO’s first performance of this colorful masterpiece.

The concert will open with another first performance for the BSO — “Martinu’s Memorial to Lidice,” a dramatic work written to memorialize the victims of Nazi atrocities in the Czech village of Lidice.

In between these “two powerful pieces,” the BSO will be joined by clarinetist Bharat Chandra “for one of the most glorious concertos ever written,” the Mozart Clarinet Concerto.

“Bharat Chandra is an amazingly artistic and virtuosic musician. His artistry is unique in that everything he plays is distinct, but it never feels separate from the cohesive statement of the full orchestra,” said Confessore.

Guests are invited to arrive early at the King Center for a “happy hour” beginning at 7 p.m. in the main lobby. The cash bar will feature the BSO’s new signature cocktails themed to the evening’s program.

Also, before the program begins, guests are welcome to attend “Concert Conversations” with Confessore. This fun, insightful, interactive chat begins 40 minutes before the performance.

To purchase tickets to attend this concert, buy them online at www.BrevardSymphony.com or call the King Center at 242–2219. Students, teachers and active military personnel receive 50 percent off in seating areas two and three of the King Center.

This concert is sponsored by Kevin Smith of Ameriprise Financial.

Tickets on sale for Jeff Corwin presentation scheduled April 28 at Brevard Zoo

Tickets for a presentation by internationally renowned conservationist, media personality and author Jeff Corwin at the Brevard Zoo in Viera are now available.

His presentation is from 10–11 a.m. on Saturday, April 28.

Titled “Tales from the Field with Jeff Corwin,” Corwin will share stories of his international animal adventures intertwined with messages of hope and humanity.

Corwin is known for hosting “The Jeff Corwin Experience,” “Corwin’s Quest” and ABC’s wildlife adventure series “Ocean Mysteries with Jeff Corwin,” as well as serving as a special science and environment correspondent for NBC News. He has written several books, including 2009's critically acclaimed “100 Heartbeats: The Race to Save Earth’s Most Endangered Species.”

Admission is a donation of $50 per guest for members and $60 per guest for non–members, which will directly support the Brevard Zoo’s animal wellness, conservation and education programs. Tickets can be purchased at www.brevardzoo.org/jeff–corwin.

A limited number of tables with preferred seating for 10 people are available for $650 each, which can be purchased by contacting development coordinator Misty Adams at 254–9453, extension 283, or MAdams@BrevardZoo.org.

The presentation is a “public–engagement element” of “Safari Under the Stars,” a weekend–long fundraising celebration. Individuals wishing to further support the Brevard Zoo can do so by participating in a silent auction, which includes vacation packages, animal experiences and unique jewelry pieces, at www.brevardzoo.org/auction.

Organization to meet April 18 at Port St. John Library

The North Brevard Economic Development organization will meet from 5–7 p.m. on April 18 at the Port St. John Public Library. The library is located at 6500 Carole Ave. in Cocoa. The phone number is 633–1867.
Renowned jazz vocalist Michelle Mailhot to perform at Rockledge Country Club; a SCJS event

Renowned jazz vocalist, arranger and educator Michelle Mailhot will perform from 2–4:30 p.m. on Sunday, April 8, at Rockledge County Club.

The event is put on by Space Coast Jazz Society. She will be accompanied by a top-notch group of musicians: Chris Rottmayer on piano, Jon Warcholak on bass and Jeremy Katakenic on drums. Mailhot has performed extensively with all three musicians, especially Rottmayer who is also involved with the Dr. Phillips Center Jazz Orchestra.

As a versatile vocalist — for example, Mailhot sings with a bluegrass group at Epcot's Canada stage — she may delve selectively into other genres but always with a “jazzy flair.”

Mailhot is known for a string of solo credits — including the sold out cabaret show “A Tribute to Johnny Mercer” at the Mad Cow Theatre in Orlando, an off-Broadway Drama Desk Award–winning show in New York City, her lively, jazzy CD “Happy Madness,” and regular performances at Walt Disney World around the country and the world.

She has been singing professionally for the last 25 years, sharing the stage with jazz greats like Mel Tormé, Max Roach, Sheila Jordan, Jon Faddis, Sandy Patti, Dr. Billy Taylor and Liza Minnelli.

In addition to her own CD, she can be heard on Bobby McFerrin's “Vocabularies” and several Disney produced recordings. She has sung for the Orlando Philharmonic Orchestra and is currently the featured vocalist with the Dr. Phillips Center Jazz Orchestra.

Mailhot holds bachelor's and master's degrees. She currently provides jazz instruction at Rollins and Valencia colleges. Mailhot has taught at the Phil Mattson Choral Workshops, the Disney Sings Workshops and Steve Zegree Vocal Jazz Camps.

All Space Coast Jazz Society concerts are open to the public and admission is paid at the door. The cost is $10 for members of the Space Coast Jazz Society and the Rockledge Country Club. The cost is $15 for non-members and guests. Students will be admitted free of charge.

Rockledge Country Club’s address is 1591 S. Fiske Blvd. For more information on this event, call 960–4897, email Jazz@SpaceCoastJazzSociety.org or go to www.SpaceCoastJazzSociety.org.

Doctors’ Goodwill Foundation to host Expo

The Doctors’ Goodwill Foundation, in collaboration with Parrish Medical Center, The Florida Pain Institute and the Brevard County Health Department, will provide the community with the opportunity to access a wide variety of health-care information from 9 a.m. to 2 p.m. on Friday, May 11, in the Posey Conference Center in Viera. The Community Health Expo will offer free health information and health screenings. In addition, there will be a free “Lunch and Learn” series that will include a variety of topics on health and wellbeing. There will also be a special Opioid and Drug Abuse Forum beginning at 11 a.m. For more information on the Expo, call 735–6492.
EDC's G.O. Contracts program brings $49 million to Space Coast companies; first introduced in 2016

The Economic Development Commission of Florida’s Space Coast’s G.O. Contracts program, a tool for small-to-medium-sized businesses to seize government contracting opportunities, has brought $49 million in contract awards to more than 40 small businesses throughout the county, and that number is expected to grow.

First introduced in 2016, the G.O. Contracts program combines online access to a comprehensive government contracting resource with personalized training and targeted reports.

“G.O. Contracts provides a great way to obtain daily streamlined opportunities that we would not otherwise be able to find,” said Karen Gregory, president and CEO of HRSS Consulting Group. “G.O. Contracts pulls it all together for us. We’ve incorporated it into our daily review, so we don’t miss a beat.”

Currently, 50 small and medium-sized companies across the Space Coast use G.O. Contracts, 82 percent of which use the system daily or weekly. With access to federal, state, and local contract opportunities, this powerful bid monitoring system is a vital tool for an array of businesses.

Furthermore, because of the success of the program, additional user licenses have been extended through September 2018, which will allow for more companies to grasp opportunities through this successful program.

In a recent survey:
- 90 percent of users find targeted bid notifications provide a streamlined list of qualifying opportunities
- 83 percent of users have found one or more opportunities on which to bid

91 percent of users have found the system to be a valuable tool for their business

“The EDC introduced the G.O. Contracts program to enhance the ability of our small and medium sized companies to find, and win, new contracts,” said Lynda Weatherman, president and CEO of the EDC. “With such a significant impact in such a short time, we are confident it will continue to be a success and bring new opportunities for Brevard’s small and medium sized businesses.”

To learn more about G.O. Contracts, and to see a video of the companies that have seized opportunities through this program, visit www.SpaceCoastEDC.org/GO

Brokers announce transaction in West Melbourne

Todd Rosborough of Cornerstone Commercial Associates LLC brokered the sale of a 32,000-square-foot office/flexible space complex located at 1045 and 1055 S. John Rodes Blvd. in West Melbourne. The facility will be the new corporate headquarters for a national company. The seller, Woodland II LTD, was represented by West Melbourne-based CIA Real Estate.

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market, is ripe for hotel expansion. The Space Coast Office of Tourism estimates that more than 700 rooms could be added to local hotel inventory by the summer of 2018. The county currently has more than 8,800 hotel rooms.

But it’s not only hotel construction that is pumping money into the economy. Brevard is experiencing construction growth across the different sectors of the development industry.

MBV Engineering, for example, is providing professional services for a new 370-unit multi-family apartment complex to be constructed on Parkway Drive near Wickham Road in Melbourne. The project is scheduled to break ground in the next couple of months.

In North Brevard, Moia’s firm is involved with the 500-lot Indian River Preserve subdivision, formally known as Walkabout. It’s the second phase of the 1,200-acre planned-unit development. Located in Mims, just off exit 223 on Interstate 95, homebuilding has begun at the golf-course community.

MBV Engineering is also working closely with the “potential buyer” of the old Coral Bay Restaurant–Intracoastal Marina property on U.S. 1 in Melbourne. The City of Melbourne owns the property, which includes 4.4 upland acres. City Council members unanimously decided to sell the site to a developer for $2.2 million. The developer — River Walk Marina Park Partners LLC — has the property under contract with the city. “The closing date is the end of March,” said Moia. Crews recently cleared the site.

If the deal closes, the project will include a chain restaurant with outdoor seating, some smaller eateries, and an 81-slip marina. Moia said the plans call “for a 7,000-square-foot themed restaurant with a deck. The restaurant will have seating for 250 people.”

A “resort-type hotel or a condominium” may also be built on the property, he added. Moia told the Melbourne City Council late last year that the Riverwalk Marina complex could cost $25 million to $30 million and create more than 150 jobs.

MBV Engineering is “working on a lot of interesting projects around the county that are underway, and our pipeline looks really good.” We have some projects that haven’t gone to public hearing yet. They are just getting into the application stage, but we’re very upbeat as we look ahead. It seems like construction spending is going to stay on track,” said Moia.

The “Architecture Billings Index” produced by the American Institute of Architects is a leading economic indicator that provides an approximate nine-to-12-month glimpse into the future of nonresidential construction spending. And 2018 started on a strong note for architectural firms. In fact, the Architecture Billings Index saw its highest January score since 2007.

Providing more evidence of a strengthening economy, the Associated Builders and Contractors’ “Construction Backlog Indicator” set a record as it expanded to 9.4 months during the third quarter of 2017 (the latest available report), up 9.8 percent, to the longest backlog reading in the eight-year history of the series.

One of MBV’s structural engineering niches is concrete restoration of coastal buildings. For example, MBV provided the structural engineering services for the concrete restoration of the Hilton Melbourne Beach balconies. The work included the building assessment, repair recommendation, and progress inspections during the restoration project.

Not many companies do this type of work. And we do it from Volusia County all the way down to St. Lucie County," said Moia, whose firm has long been involved in community service in Brevard and in other markets where it works, serving on nonprofit boards and providing pro-bono services.

An example is its involvement with Nana’s House, a Christian nonprofit entity dedicated to helping abused or neglected children up to age 11. MBV Engineering fully donated a range of services for that organization’s construction project in West Melbourne which included eight houses along with a multi-purpose facility. MBV Engineering has supported more than 50 charitable organizations in multiple counties through the years.

“We really feel we are part of the community. The community has supported our business and it’s important for MBV Engineering to give back. We volunteer on advisory boards and charity boards, and we get involved in different community functions when we can. That is very important. We make it a priority of the firm," said Moia.
Elected to the Florida Senate in 2016 to represent District 32, Sen. Lauren Books works on behalf of child victims throughout the state of Florida. She is the founder and CEO of "Lauren’s Kids." Book was a victim of childhood sexual abuse herself. Armed with the knowledge that 95 percent of sexual abuse is preventable through education and awareness, Book worked to turn her horrific personal experience into a vehicle to prevent childhood sexual abuse and help other survivors heal.

A dedicated and inspirational child advocate, Book has been instrumental in the passage of nearly two-dozen laws to support survivors and protect children from predators since 2003.

Since 2010, she and Lauren’s Kids have embarked on a 1,500-mile “Walk in My Shoes” journey across the state of Florida to empower survivors and educate communities from Key West to the historic steps of the Florida Capital in Tallahassee during March and April, National Sexual Assault Awareness Month and National Child Abuse Prevention Month.

Thousands of survivors have walked with Book to show their support for her mission to end child sexual abuse and help survivors heal. “Walk in My Shoes” has given voice to an experience shared by one-in-three girls and one-in-five boys in the U.S. and provides more than 9 million education and awareness materials statewide through direct mail every year.

Book was recently in town for the Brevard leg of her eighth annual “Walk in My Shoes” journey. Her team took a moment to visit the construction site of the future home of the Children’s Advocacy Center of Brevard. The CACB is the nonprofit, multi-agency organization of child-welfare professionals who intervene in the most severe cases of child abuse in the county. The Center is specifically designed to provide a safe, child-friendly and supportive environment for child victims to share the horrific details of their abuse, obtain medical assessment of injuries and receive therapeutic trauma services.

Book and “her team made their mark on the new Advocacy Center,” planting a tree and presenting a very special bench inscribed “Healing is not a Destination, it’s a Journey,” which may be used as a place for reflection by the children who will be served at the CACB for years to come.

“We are very appreciative of Sen. Books’ support and are honored to join in her mission to prevent sexual abuse through education and awareness, and to help survivors heal,” said CACB Director Jeanie Raciti, who also acknowledged the Friends of the CACB who hosted the lunch at the construction site for Book and her team.

A program of the Space Coast Health Foundation, the CACB is a nonprofit collaborative organization “united to hear and serve abused children.”
friends to come up with a fundraising idea that would engage more men in support of the Women’s Center.

“I met with Shay (Rowe) and presented the idea of building an event around manly things, and that’s how we came up with the name Bourbon, Cars & Cigars. We did a lot of organizing and strategizing, so I’m hopeful this event will be a success and we will have a blueprint in place for the years to come. We are excited to introduce it to the community.”

The social event will include a bourbon bar with special bourbons. “Bourbon is a popular drink today. And we are trying to tap into that trend. There are some really special bourbons out there, like Pappy Van Winkle. I’ve heard a lot about it. We are working on getting some outstanding bourbons out there for this event.”

Pappy Van Winkle’s Family Reserve is the flagship brand of bourbon whiskey owned by the “Old Rip Van Winkle Distillery.”

Pappy Van Winkle Family Reserve is often regarded as one of the finest bourbons in the world, and can be extremely difficult to find because of its low production and high demand.

Sutherland said she has established a contact with a member of the Henderson family, makers of the popular Angel’s Envy Kentucky Straight Bourbon Whiskey, which is now a subsidiary of Bermuda-based Bacardi Ltd. She is hoping that this individual will help out with next year’s Bourbon, Cars & Cigars event. “My goal is to have him do an entire bourbon bar for us.”

Angel’s Envy, which is finished in port-wine casks, was created by the late Lincoln Henderson.

The Bourbon, Cars & Cigars fundraising program will feature a live auction. “The auction items will include a hunting package, a fishing package, a Porsche experience in Atlanta, bourbon and cigar packages, and a romantic getaway for two people,” said Sutherland.

She said the goal is to raise $50,000 and “eventually make this a destination event in the community.” The event sponsors include Bud and Kim Diffenbach and Dr. Ross Clevens of Clevens Face and Body Specialists. “Sponsorship is the way we are going to get to our goal for this event. We greatly appreciate sponsorship support,” said Sutherland.

The money raised from Bourbon, Cars & Cigars will help fund programs and services at the Women’s Center. An example is the Women’s Center’s Self-Sufficiency Program, which includes services in the areas of basic needs, transitional housing, and career guidance.

The Women’s Center provides guidance to assist people in realizing their potential and support them in their journey to self-sufficiency. This program provides food, basic needs, and workshops to enhance life skills and develop financial literacy.

Affordable housing is available for women and children who are in danger of homelessness. Those living in the transitional housing units receive intensive case-management services.

Last year, the Women’s Center helped more than 12,000 clients with a range of services, according to the organization’s “2017 Impact Report.”

“In 2017, we assisted 18 families and 38 children through Transitional Safe Housing. One-hundred percent of the clients who competed the program moved into permanent housing, which is pretty amazing. So, we are really proud our Transitional Housing efforts,” said Sutherland.

Sutherland said the Women’s Center offers a summer camp for middle-school girls. The annual weeklong camp, offered in Melbourne and Titusville, focuses on building self-esteem and fostering healthy relationships. She was the director of Camp Gaia for a couple of summers.

“The Women’s Center has a lot of programs and services that assist people in different ways. We have recently taken over the Sexual Assault Victim Services program that was previously under the wing of the state Attorney’s Office. The Women’s Center is the only provider of Sexual Assault Victim Services in Brevard County. We operate a rape-crisis hotline (784-4357),” said Sutherland. That program assisted 1,289 individuals in 2017.

For more than 40 years, the Women’s Center has been dedicated to providing services to meet the needs of women and their families in crisis or transition.

“I think we have made a positive impact on a lot of lives over the last four decades. It’s rewarding to see our clients become self-sufficient again. We have seen a lot of success stories because of the work of the Women’s Center,” said Sutherland.
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Bill Oakley to step down after 44 years of service to Goodwill Industries of Central Florida; Korn Ferry begins CEO search

ORLANDO — After 44 years of service to Goodwill and eight years as president and CEO of Goodwill Industries of Central Florida, Bill Oakley has announced his plans to retire, effective June 30. The search for Oakley’s replacement will begin immediately, led by executive search firm Korn Ferry.

Oakley joined the nonprofit in 1974, serving in leadership roles at Goodwill organizations in Savannah, Ga., and Greenville, S.C. In 2010 he took the helm of Goodwill Industries of Central Florida.

Since then Oakley has driven the nonprofit’s growth through new retail stores, donation centers and Job Connection Centers across Orange, Seminole, Osceola, Lake, Brevard and Volusia counties. Under his leadership, Goodwill has expanded its offerings to adapt to the community’s changing needs, adding programs to assist military veterans, the homeless and other job-seekers in need.

“Bill has dedicated his entire career to championing Goodwill’s mission of removing barriers and providing new opportunities to connect with the world of work,” said Michael Hsu, chairman of Goodwill’s board of directors. “He leaves an extraordinary legacy of leadership and service and has positioned our Goodwill for future success. I will miss him dearly and wish him the best in his next chapter of life.”

Goodwill Industries of Central Florida is the region’s third largest nonprofit by revenue, according to the “Orlando Business Journal.”

In 2017, Goodwill provided more than 47,500 people with resources and training to help them find “meaningful” work. These services are funded by the sales of donated goods in its network of 28 retail stores.

Parties interested in the CEO search may complete an online application with Korn Ferry at http://bit.ly/2Htr98S.

Canaveral Harbor Pilots Association

Continued from page 23

ship, Brown, working with the vessel’s team, maneuvered the ship away from the boaters while the deputy pulled both boaters aboard his patrol vessel and out of harm’s way.

Florida’s Harbor Pilots also played an integral role before and after Hurricane Irma. One of the main concerns before Hurricane Irma hit the Sunshine State was keeping the ports open as long as possible.

Borgie himself got approval from officials to stay in a building on location that was constructed to withstand a Category 5 hurricane. As Irma churned across the Atlantic Ocean, Borgie hunkered down inside the facility in Port Canaveral so that he would be able to quickly assess the situation after Irma hit.

He was in contact with Gov. Rick Scott, who wanted to get Florida’s ports open as soon as possible after the storm to restore depleted fuel supplies and get commerce flowing again. “And that’s what we did. We worked to keep commerce moving at Port Canaveral following the storm,” said Borgie.

Students, teachers, and active military receive 50% off all tickets in areas two and three. Group tickets available. Dates, times, programs, and featured artists are subject to change without notice. Box office fees will apply. Sorry, no exchanges or refunds. Questions? Call 321.242.2024

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Continued from page 1

Canaveral Harbor Pilots Association

The harbor pilots work around the clock bringing vessels to port, in what seems to be a risky occupation dealing with treacherous and unpredictable conditions.

“We get in our pilot boats and go out 5 to 6 miles off shore,” said Borgie, a California Maritime Academy graduate who has sailed around the world working aboard various vessels. “Once we meet up, we grab onto a swinging rope ladder that is dangling from the side of the ship and climb up as high as 30 feet. It may be in the middle of the night — in wind, cold, rain, or fog.”

He continued, “We climb aboard the ship and work our way to the bridge — the control center of the ship. We then take navigational command of that ship. The captain looks to me and says, ‘Mr. Pilot the ship is yours.’ I give verbal helm orders and engine orders and I navigate the ship into port using the pontoon boats and working with the harbor master to ensure the ship is safely navigated into this narrow port, and safety put alongside the dock.”

Foreign–flagged ships and those drawings more than 7 feet of water — the depth their hulls go into the water — must use state–licensed harbor pilots on Florida’s waterways. This includes private yachts.

The Canaveral Harbor Pilots Association has two boats. “We have on primary boat and one backup boat. Because of our 24-hour, seven–day operation, we cannot afford to have a boat break down and not be able to do our work. The pilot boats are privately owned by our organization. They are not state–owned or Port Authority–owned,” he said.

Borgie says ”pilotage is not for everybody. It requires a lot of self-confidence. Once you climb aboard and say ‘I have the con,’ I’m in control, you will follow my orders,” everybody focuses on you to make the right decisions and get the ship into or out of the port.”

He said when it’s windy, “the wind tries to push the ship out of the channel. In order to compensate for that, you have to steer up into the wind, but now you are steering toward the bank anticipating the wind is going to push you off the bank. If you aim toward the middle, the wind is going to push you outside the channel onto the rocks on the other side. It’s a complex dynamic. You have to know what you’re doing. Ships don’t have brakes.”

The Canaveral Harbor Pilots are the local navigational experts for Port Canaveral. They board all inbound and outbound foreign–flagged, ocean–going ships, as well as U.S.–flagged vessels on foreign and domestic voyages.

They also have specialized nuclear submarine handling expertise. A nuclear submarine just left Port Canaveral on this day.

“Not only do we handle cruise ships, oil tankers, container ships, salt ships, and SpaceX barges, for instance, but we also work with U.S. Navy ships. So, when a nuclear submarine comes in and out of this port, I am, or one of my fellow pilots is, onboard that submarine,” said Borgie.

The Canaveral Pilots Association maintains close cooperation and coordination with the Canaveral Port Authority, the U.S. Coast Guard, the U.S. Navy, and federal and local law enforcement agencies to provide for the safe, secure and efficient management of ship traffic in Port Canaveral, he said.

Florida law mandates that harbor pilots protect, to the fullest extent possible, the waters, harbors, and ports of the state, as well as the environment and property, with safety as their primary objective. “Safety is paramount,” said Borgie. “I make my decisions in this business based solely on the safety of the vessel. And, as such, if the vessel is safe, then the crew is safe and the environment is safe.”

The Canaveral Harbor Pilots are independent contractors. They are not employees of the state, shipping companies, or the Port Authority, and are able to assess safety conditions without any economic pressures.

“I think sometimes there is a misconception that because we are state–licensed pilots, we are state employees. That’s not correct. We are not Port Authority employees either. We are independent contractors. That’s important, and it’s one of the reasons why the system works.”

He added, “We can use independent judgment to make the call solely based on the safety of the vessel. We are not under financial pressure from an owner or from an employer to make a decision that might sacrifice safety in the interest of not losing money. We call the shots as we see them, independently.”

This system of pilotage is funded by fees paid by the users of Florida’s seaports. It comes at no cost to the taxpayer.

In fiscal year 2017, Port Canaveral posted record cruise numbers. More than 4.5 million “cruise passenger movements” were logged at the Port in 2017, outpacing numbers set in 2016. Borgie said Friday to Monday are the busiest days for his organization because the cruise ships come and go.

Port Canaveral is now the second–busiest cruise port in the world, according to Cruise Lines International Association, and is considered a leading homeport for the world’s largest cruise lines.

Port Canaveral hosts Carnival Cruise Line, Disney Cruise Line, Norwegian Cruise Line, and Royal Caribbean International, as well as a number of port–of–call vessels from the world’s cruise lines.

A Canaveral Harbor Pilot for the last 15 years, Borgie has seen firsthand the growth Port Canaveral has experienced. “The cruise ships are getting bigger and bigger.” He said one cruise ship at Port Canaveral recently housed more than 6,600 passengers and another 2,000–plus crew members. “That’s a small city — a floating community. They have their own power plants, sewage system, water system, security system, and their own ‘town mayor’ — the captain of the ship.”

Port Canaveral was recently selected to host two of the world’s newest and largest ships. In an announcement made by Royal Caribbean International, Oasis Class “Harmony of the Seas” will sail from Port Canaveral beginning May 2019, offering seven–night Eastern and Western Caribbean itineraries.

Their Voyager Class “Mariner of the Seas” will return to Port Canaveral with three– and four–night itineraries to The Bahamas, and will homeport beginning with the 2019–2020 season.

Borgie says he greatly enjoys his work and grew up knowing how he wanted to shape his career.

“When I was 5 or 6 years old, I said I wanted to be a sea captain. And my goal never changed, through middle school and high school, I went on to maritime school in San Francisco. I got a junior officer’s license and a college degree, and then I went to sea for eight years sailing all over the world, on container ships, research ships, and other types of vessels. There were pirate attacks, fires, sinkings — plenty of experiences.”

He added, “During that time, I was able to upgrade my junior license to a senior officer license and then to a captain’s license. At that point, I thought I really liked driving ships, but I didn’t like being away from home 10 months a year. When you are young and single, there is no better life than going to sea. You have no expenses. When I was going to sea, I didn’t even own a car. I didn’t own a house. Everything I had fit into a sea bag. When you’re in your mid–20s, that’s a pretty good life.”

But when you get older and start thinking longer term, “going to sea while having a family, is really tough.”

Borgie is a 1996 graduate of the California Maritime Academy. The majority of harbor pilots currently licensed by the state of Florida have graduated from a four–year federal or state maritime academy, which is equivalent to the nation’s military academies, in that they demand a high level of scholastic performance in a military environment.

A graduate of one of these maritime academies earns a bachelor’s degree and a U.S. Coast Guard license as a “deck officer third mate unlimited.”

The recent graduate and newly licensed deck officer third mate unlimited then leaves his or her family and goes to sea, serving on ocean–going vessels for generally 10 years or more, working his or her way up through increasing levels of responsibility, until the majority advance their license to an unlimited master and also sail in command of ocean–going ships.

“All of us pilots are former captains and we are all civil service, from different schools and from different paths within the U.S. Merchant Marine,” said Borgie. “We have all been in the role of a captain on the bridge of a ship, having that command responsibility. We have since moved from that command responsibility to the role of a pilot. All of us have gained a great deal of experience before we got here and started on day one.”

The harbor pilots are experienced Merchant Marine Master Mariners who, after serving for years on ships at sea, have completed an intense state testing and training program as deputy pilots to become fully licensed state harbor pilots.

In March 2017, quick action by a Port Canaveral Harbor Pilot and a Brevard County Marine Unit Deputy saved two boaters from possible serious injury or worse. Florida Harbor Pilot Capt. Doug Brown was navigating a vessel out of Port Canaveral when he noticed a personal watercraft being operated within the navigation channel in the vicinity of the jetties.

After the watercraft flipped and both boaters ended up in the water in extremely close proximity to the bow of the
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