

Phillip D. Monkress, President and Chief Executive Officer, All Points Logistics, LLC
U.S. Navy SEAL Team 4 Imposter

VICKY PEAKE (Director, Small Business Development Center):

And Ron Johnson has come to us from Jacksonville. Thank you all very, very much for being here.

There is a wonderful organization in the county and then I'm going to stop, and it's called BSBAC. And BSBAC stands for Brevard Small Business Assistance Council. Our fearless leader currently is here, Julie Song, wearing another hat with MEP.

Thank you all and I also want to give a special mention to the Women's Business Center at Florida Tech. Another wonderful SBA partner. We collaborate with them. René is here with Dawn today. Wonderful resources, so please meet these folks.

Also take time to meet your exhibitors.

And I'll just say one more thing. We have these for you. Heather, what do we call these? A media lounge. These will hold your cell phone. We thought they were kind of cool so take one if you will. Enjoy the morning. We will have breakout sessions this afternoon. We're looking forward to a great day.

We will now adjourn to the studio theater and we're just really excited to hear a message from Phil Monkress, who is right here. So, let's go hear Phil.

MS. DEBBIE MELVIN (Small Business Liaison Officer, The Boeing Company):

My name is Debbie Melvin. I am with the Boeing Company and it is my great pleasure to be introducing our keynote speaker for today.

I had not seen Phil's bio before the other night. And although I have known him for 10 years? Right at 10 years, there were some things that I just didn't realize about Phil.

I knew he was a Navy SEAL. I knew he had spent time overseas. I knew that he worked for NATO. And I knew he had an MIS in Information Systems.

What I didn't know is that he was from a place called Skiatook High School in Ohio, Oklahoma, excuse me, which I've never heard of. Where is it near? Tulsa, okay.

He went to Valdosta State College in Georgia. He just explained to me why, because I couldn't figure out how an Okie boy would go to a Georgia college, but he said it was his baseball coach.

I also didn't realize that while he was — after he went to NATO, he worked for the company called KPMG; and that's a large professional service company that does audits on management support commercial state and federal sectors. I didn't know that.

So he's had a variety of experiences. So he's been in the military. He's had a professional background. He's done secret stuff that we probably don't want to know about.

But the big thing is that the 10 years that I have known him, all those things created the person that he is today.

And what I've seen when working with All Points for all the years is a real desire on the part of, not just him personally, but on the part of all of his employees in the company to do the right thing: To grow, to learn.

There's never been a time that we haven't worked with him that hasn't come out well. What do you want me to do now? What can I do to make this better?

And when we were working proposals — well, show me. What you want me to do?

It's that kind of commitment to the customer that makes this company special. They have a real desire to meet the needs of the people that they work for and to meet the needs of its own employees. I think, as you can see, he has several of them here today and I don't think any of them would argue with me that it's a good company.

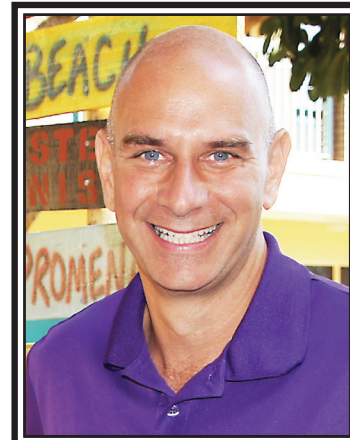
The company, when I first met him, was around half a million a year. Phil is instrumental in taking that from that half a million company a couple of years ago to a multimillion dollar company today.

He has contracts with NSA, CIA, SOCOM, all the big boys that they have to shoot you if you know something; so it's incredible the depth of his knowledge and of his understanding of business and military activity.

Small Business Development Center at Brevard Community College
11th Annual Veterans Business Conference, September 14, 2011

Excerpt of Proceedings
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To Be Continued ...

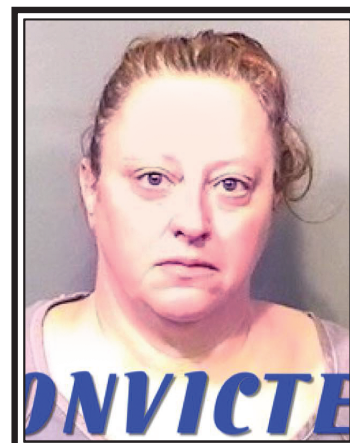


File photo

Timothy Michaud

'Based upon my investigation as a criminal investigator with the Craven County Sheriff's Department there is probable cause to arrest Timothy Michaud for sexual assault on R(xxxx) Michaud.'

John Whitfield
May 7, 2010

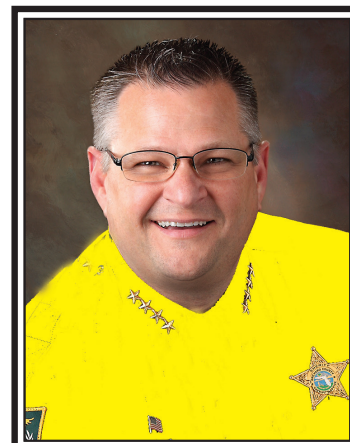


Brevard County Sheriff's Office photo

'I need to report suspected abuse.'

Dana Delaney Loyd
aka Theresa Smith

to Florida Abuse Hotline
at 11:12 a.m., April 29, 2015



Brevard County Sheriff's Office photo

'Loyalty is everything to me!!!'

Sheriff Robert Wayne Ivey
to Dana Delaney Loyd
at 5:19 p.m., April 29, 2015