Phillip D. Monkress, President and Chief Executive Officer, All Points Logistics, LLC
U.S. Navy SEAL Team 4 Imposter

MS. DEBBIE MELVIN (Small Business Liaison Officer, The Boeing Company):

So I think when we listen to him today, we're not just going to hear a story about a good guy that done good. But he's going to find ways to bring out how he made his business grow using his experiences as a veteran, as working in Special Ops, you know, stealth work.

He's going to bring that to the table to show you as a veteran, as a small business owner, how to make your company better.

It is my great privilege to introduce you to Mr. Phil Chris Monkress, All Points Logistics.

(APPLAUSE)

MR. PHIL MONKRESS (U.S. Navy SEAL Team 4 Imposter):

All right, well, I can't say I have ever had an introduction quite like that before.

I will tell you these are the type of things that I don't do very often. As she described some of the things I've always been used to working in the background or working behind the scenes, so to speak. So this type of introduction and limelight is something that is a little bit different, but I'll do my best to hopefully get a message to you guys that you can appreciate.

First off, I want to do the same thing that Ms. Peake said to all the veterans out there. Thank you for your service. It is, it is something that not everybody can say.

And the second thing is I would like to take a moment and just to think about the other, all of our fellow comrades out there, the fallen; and the ones that are now in harm's way. Think about that.

We all have friends. I have friends over there that are over there right now protecting our freedom. Take a moment and think about that.

And with that, I go to a story that I told my dad. My father was in the Marine Corps. He was in during Vietnam and I respected that man and he is my idol. I probably don't tell him that enough, but he is.

When I told him I was going to join the Marine Corps, he said, he goes, son, he goes think about the Navy.

(LAUGHTER)

I said, okay. He goes, they've got better schools. You learn a lot more.

And so when I came back from boot camp, I told him, I said, dad, I said, I volunteered to go SEALs.

And he said, I should have known. He goes, I was trying to protect you from yourself.

So anyway, it's been a long enduring road; and Debbie did a great job I don't think I could probably add any more to that. And thank you very much, Debbie.

Two things I want to talk about today. One is the business, and you can talk to the personnel that I have here, that we have a real team–oriented focus and that obviously you can figure that goes all the way back to my days in the military.

But that was really ingrained into us as you are part of a bigger whole; and without your participation, that the team as a whole has the potential to fail.

So that is where we look at the team today in a business perspective. And you have to — there are different pieces that have to be filled: Everything from your operational personnel, your financial personnel, even in business development and all the rules and regulations that our federal government has really put upon us that we have to abide by.

So if you're missing one of those aspects, there's a potential of failure there; so that's something that you really need to take into consideration.

Some of us already, like Moses Harvin and a few others out there have been in business just as long, if not longer than I have. He has been just as successful and there's a reason for that. He is a fellow Special Forces individual, so he has the same type of ingrained rigid ritual, you know, that's been put into us, instilled many, many years ago.

But it starts with your leader. And all my people here can attest to, I lead by example. There's nothing that I would ask them to do that I wouldn't do myself or I have done myself at one point in time; because especially starting a business, you have a tendency to wear many hats.

Small Business Development Center at Brevard Community College
11th Annual Veterans Business Conference, September 14, 2011
Excerpt of Proceedings

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To Be Continued ...



File photo
Timothy Michaud

'Based upon my investigation as a criminal investigator with the Craven County Sheriff's Department there is probable cause to arrest Timothy Michaud for sexual assault on R(xxxx) Michaud.'
John Whitfield
May 7, 2010



Brevard County Sheriff's Office photo

'I need to report suspected abuse.'
Dana Delaney Loyd
aka Theresa Smith
to Florida Abuse Hotline
at 11:12 a.m., April 29, 2015



Brevard County Sheriff's Office photo

'Loyalty is everything to me!!!'
Sheriff Robert Wayne Ivey
to Dana Delaney Loyd
at 5:19 p.m., April 29, 2015