Phillip D. Monkress, President and Chief Executive Officer, All Points Logistics, LLC
U.S. Navy SEAL Team 4 Imposter

MR. PHIL MONKRESS (U.S. Navy SEAL Team 4 Imposter):

It's been — that's been another journey that has been very interesting because I remember when it first came out, I said, you only see the veteran's side, but the service disabled piece of it, that's interesting.

That was something after I got out of the service. I blew out my ACL. I jumped one day and then five surgeries later, the Navy told me, well, you're going to have to go to the fleet, you're not going to be able to go back to the team.

So I was like, that's not something that I think I need to do, so — so I went through and got thirty percent rated through that process; and it's gone up then for other things.

But that business classification, if you really look at it, that's one that it's earned. It's not one — it's not based upon your race, your gender, your location. It's the one, unless somebody knows different, that it's because of your service to your country.

So I take that very seriously and it's come a long ways from when it first came out.

And now were almost to the point where they're looking at some sort of program very similar to what they've done for the woman–owned program; to where I think with the legislation in place, that there's going to be a time to where it's going to be almost at the same level.

And in some agencies, such as the VA, and FAA, are two of them to where they can directly sole–source to a service–disabled veteran owned business.

And obviously those are environments that I would encourage each of you to target because of that very reason, because if nothing else, having that contracting capability, it gives you an edge or an advantage.

And there are others that are coming along the way. But with this verification, there has been a lot of problems at the same time. And I'm sure, as a matter fact, I saw some of you guys over in New Orleans for the VA Veterans Conference there and they were talking about the GAO audit that had come out. There was a lot of disappointment with that, with how there was a lot of fraud along the way to where they were saying it was almost $2 billion a year that were contracted out to veteran and service–disabled owned businesses that did not meet the criteria.

And so obviously I was very vocal when I met with the VA, told them, I said, we're here to help you.

But with checks and balances along the way, we look at the different programs from 8(a), every one of them has had their own problem, the HUBZone has had their own problems. So it's nothing new, it's just a matter of how they're going to fix it.

But I encourage a lot of you that do have that status, if you're not verified, I would definitely highly encourage you to go through that process.

But I will tell you this, I'm sure I know that there are some of us out here that have gone through it. It's not that they just come in and stamp you and say, you're good to go just because they go to the VA and verify that you do have that service–connected disability.

But you need to be able to show them through your financials, through your operations and everything else — I mean, they even went through and opened up my laptop and look at my email. Went back about three weeks and read all of my emails just to make sure that I was the one that was directing this company on a day–to–day basis. It was two or three days of extensive — I mean, they interviewed some of the employees.

So it's a commitment, if you're wanting to go down that road, you got to make sure you have all your ducks in a row before then.

If any of you ever have any questions, I will be more than happy to help you and support you in that effort as well.

That's another thing that I firmly believe in is giving back to those that help me get where I am today.

The other thing that was kind of brought to my attention was with the SBA, and to look at all these different opportunities.

They said, well, why isn't there more service–disabled veteran owned business competitions that are out there.

Small Business Development Center at Brevard Community College
11th Annual Veterans Business Conference, September 14, 2011
Excerpt of Proceedings
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To Be Continued ...



File photo
Timothy Michaud

'Based upon my investigation as a criminal investigator with the Craven County Sheriff's Department there is probable cause to arrest Timothy Michaud for sexual assault on R(xxxx) Michaud.'
John Whitfield
May 7, 2010



Brevard County Sheriff's Office photo

'I need to report suspected abuse.'
Dana Delaney Loyd
aka Theresa Smith
to Florida Abuse Hotline
at 11:12 a.m., April 29, 2015



Brevard County Sheriff's Office photo

'Loyalty is everything to me!!!'
Sheriff Robert Wayne Ivey
to Dana Delaney Loyd
at 5:19 p.m., April 29, 2015